

**Trustees of the Trust Funds
April 18, 2012 Meeting**

Attendance: Val Germain, Rich Page, Dave Parker, Library Trustees Molly Eppig and David McKenzie, Selectmen Joe Cuddemi, Steve Osienski, and Jim Cleary

Agenda:

Presentation from Mr. Mackensen of Mackensen & Company

The Trustees of the Trust Funds invited Mr. Mackensen of Mackensen & Company to make a presentation of his investment company to the Trustees of Trust Funds, Library Trustees, and Selectmen

~The town's financial portfolio consists of two major funds, Capital Reserve Funds and Trust Funds

~The Prudent Investment Rule states that the whole portfolio must be prudent which means an investment in which a prudent man would purchase for his own investment concerned primarily in the preservation of the principal and the amount and regularity of the income to be derived from the principal (RSA 31:25-a)

~Trust Fund interest began to decline in 2008 due to the downturn in the economy

~The Prudent Man Rule requires that Trustees are to invest according to a very conservative investment standard including Capital Reserve Funds, Perpetual Care Funds every investment must be prudent – US Treasuries, bonds or government agencies such as Ginny Mae which are very conservative investments

~ The company has a database which generates the MS-9 & MS-10 forms for the State Department of Revenue

~ A fee of ½ % is paid quarterly and the fee would be about \$ 3500 per year

~Capital gains are added to principal

~Fees are paid for from Capital Reserve Fund income – pending Senate bill 243 which the Governor will vote on this in June

~Questions from the Selectmen regarding the fees or incidentals that have to be paid by the town were discussed.

Action Item: Val to get MS-9 and MS-10 to Warren as well as the Putnam statement and amounts in passbooks for cemetery trusts

~After meeting with the Selectmen, the Trustees of Trust Funds and Library Trustees met briefly with Mr. Mackensen. Mr. Mackensen gave out references from towns which use his firm. Both

groups of Trustees chose a town to contact to get information about how they felt Mackensen was doing as their investment agent.

~The Library Trustees present said they would bring back what they learned about the firm and take a vote to see if they would like to pool their money for a greater return on the principal of their two trust funds.

Meeting adjourned at 6:30 p.m.

Respectfully submitted,

Valerie Germain